



CUSTOMER SUCCESS STORY

CUSTOMER

PAGEmployment

INDUSTRY

Employment

LOCATION

Brewer, Maine

Number of Locations

One

Number of Employees

500

SYSTEM

Sage Abra HRMS

Sage Software Products in Operation:

- Abra Payroll
- Abra Recruiting Solution

Abra Payroll Answers Employment Agency's \$24,000 Question

Can payroll software possibly save a business \$24,000 in just one day?

Sage Software's Abra Payroll solution did just that for Maine's oldest employment agency.

Recruiting a Solution

PAGEmployment, a full-service employment agency providing temporary and permanent employee screening, testing, training, and placement to companies in Central and Eastern Maine, has tried a number of payroll solutions since 1991. The company encountered a number of problems with the various systems it tried.

From insufficient auditing capabilities, to slow processing and poor usability, no payroll solution met PAGEmployment's needs. It had a difficult time finding software that could meet its dynamic payroll requirements and scale as the company grew—to more than 500 employees.

In 1996, the company read about Sage Abra HRMS in an industry publication. After comparing HRMS solutions from various companies, PAGEmployment decided Abra

Payroll, part of the integrated Sage Abra HRMS, was its best choice.

Soon, the company was up and running with Abra Payroll and Abra Recruiting Solution.

Experiencing the Difference

Abra Payroll addressed the problems PAGEmployment faced with its previous payroll solutions.

Employees' time can now be entered for multiple projects during the same pay period, and the information provided in the Sage Abra custom reports enables the company to generate invoices more quickly and accurately.

Another benefit—the formerly laborious task of auditing worker's compensation improved. What used to take days now takes minutes, since Abra Payroll enables PAGEmployment's HR staff to easily change employees' compensation codes when they change jobs.

CHALLENGE

Find a payroll solution that will meet the dynamic requirements of a growing company.

SOLUTION

Abra Payroll—part of the industry-leading Sage Abra HRMS solution—a powerful tool for managing critical employee information. Ideal for businesses of any size.

RESULTS

Received substantial savings after Abra Payroll proved error in post-audit bill; generated accurate invoices more quickly and easily; improved laborious task of auditing worker's compensation.

"In addition to saving us time and money, Abra Payroll has provided us with a flexible solution that meets our needs - even as we grow"

—Scott W. Baxter
Vice President
PAGEmployment

ABOUT SAGE SOFTWARE

Sage Software has been responding to the needs, challenges, and dreams of small and mid-sized businesses for over 25 years. With a complete range of business management solutions and services, Sage Software helps companies improve customer relationships, reduce costs, and automate and integrate a variety of operational activities. Its solutions support the specialty needs of a broad scope of industry segments, including manufacturing, distribution, construction, real estate, nonprofit, and professional services.



Earning a Permanent Position

Several years ago, PAGEmployment received a post-audit bill for more than \$24,000 beyond what the accounting department had estimated.

"Using our former payroll system, accountants couldn't develop estimates of premiums in advance," said Scott W. Baxter, PAGEmployment's vice president. "And even if they could, it would have taken days to go through the auditor's figures to find a discrepancy."

Because of Abra Payroll's reporting capabilities, PAGEmployment's accountants were able to quickly identify the surprise billing as an error.

"The substantial savings resulting from the quick discovery of the error paid for the cost of Abra Payroll, plus our technical support and maintenance contract with Sage Software for several years," added Baxter.

Serving As a Reference

"We've been very satisfied with Abra Payroll and the capabilities it's given our company," said Baxter. "In addition to saving us time and money, Abra Payroll has provided us with a flexible solution that meets our needs—even as we grow."